



PHILIPS UK LIMITED CASE STUDY HIGHLIGHTS

KEY FACTS

- Required a managed solution to fill 105 temporary positions and 60 permanent roles on an annual basis
- Urgent need to solve immediate resource issues
- Ensured new processes and systems were implemented successfully
- Recruited account team to assist implementation and improve processes

KEY RESULTS

- Faster filling of permanent roles
- Time and cost savings through efficient consolidated invoices
- Established efficient supplier management

PHILIPS

sense **and** simplicity

“The Carlisle team employed a very structured approach and was always flexible in meeting needs of our business.”

HR Manager, Philips Healthcare

RIGHT PEOPLE RIGHT PLACE

Whether you need a company that can recruit reliable, talented staff or a partner skilled in saving you time, money and resources, Carlisle Managed Solutions has the size, strength and expertise to fulfil your every recruitment need.

THE CHALLENGE

With divisional Human Resources teams managing recruitment independently, Philips UK Limited was experiencing resource difficulties. The organisation sought a managed solution to free its time for other important tasks.

Philips appointed Carlisle Managed Solutions to manage a broad range of roles under both temporary and permanent contracts. The solution needed to be thorough, efficient, and ensure quality candidates through competency interviews.

THE SOLUTION

Working closely with Philips UK Limited, Carlisle Managed Solutions' dedicated project team implemented the service efficiently over 10 weeks. By establishing mutually beneficial objectives at the outset, the team created a solution that met the client's needs exactly. Our solution involved:

- Planning with the client to establish objectives and ensure the most suitable solution
- Building automated electronic systems to Philips' specification
- Developing a communications plan including roadshows to help line managers learn new processes
- Introducing an account team midway through implementation to ensure familiarity upon launch
- Rationalising the preferred supplier list
- Providing a dedicated single point of contact for recruitment.

THE RESULTS

Carlisle Managed Solutions collaborated closely with Philips UK Limited to develop and deliver a solution that satisfied its broad needs. What is more, our team is providing a direct advertising strategy for specialist positions, freeing up even more of the client's resources. The offering has resulted in:

- **Reduced time to fill on permanent roles to an average of 17 days**
- **Time savings through consolidated invoicing and automated processes**
- **Simplified recruitment through a single point of contact**
- **Greater resource availability within the Human Resources department.**



Carlisle Managed Solutions

SPECIALISTS IN RECRUITMENT OUTSOURCING

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